

Meet with Orenco Experts at Booth #2048

For WEFTEC 2023, we'll have experts on hand at Booth #2048 from Orenco Water™ (wastewater collection and treatment), Orenco Controls™ (electrical controls), and Orenco Composites™ (buildings, tanks, and basins). All are available for interviews.

Orenco Water

Jeff Ball, P.E., 541-580-2366, jball@orenco.com

Jeff is an owner and member of the Board of Directors of Orenco Systems, a company based in Sutherlin, Oregon, that engineers and manufactures innovative infrastructure solutions. He also serves as President of Orenco Water, the division of Orenco that develops technologies and products for the water and wastewater markets. He's spearheaded numerous business, product, and technology initiatives to move Orenco from a small business to a mid-sized company with annual revenues approaching \$100 million.

Jeff holds a bachelor's degree in mechanical engineering from Oregon State University and has been a licensed civil engineer in Oregon since 1992.

Mike Saunders, 941-661-5776, msaunders@orenco.com

Mike is the National Sales Manager for commercial and municipal systems for Orenco Water, a division of Orenco Systems. He identifies, develops, and monitors opportunities that are ideally suited to the use of Orenco's solutions for wastewater collection and treatment.

Mike was previously with Orenco as a National Accounts Leader (2004-2012). Since then, he worked as a Regional Manager for a company that provides products and services for the biological removal of nutrients during wastewater treatment. Previously, he spent ten years with a large utility and also worked for several consulting engineering firms.

Johnathon Honeywell, 541-761-6096, jhoneywell@orenco.com

Johnathon is a Regional Sales Engineer, working with distributors, engineers, regulators, and end users in the northwestern and central United States and serving as their primary contact regarding the full life-cycle of Orenco projects.

He holds a bachelor's degree from the University of North Florida and has a background in mechanical engineering that makes him a knowledgeable resource for customers.

Bill Snyder, 518-469-5462, wsnyder@orenco.com

Bill is an Area Sales Manager, working from his office in New York State to manage sales and distribution to municipal and commercial clients in the northeastern United States and eastern Canada.

He has 30 years of experience with low-pressure sewer systems, large pump stations, chemical feed applications, and aerobic treatment units.

Bo Tucker, P.E., 251-895-7593, btucker@orencosystems.com

Bo is a Regional Sales Engineer, working with distributors, engineers, regulators, and end users in the southeastern United States and serving as their primary contact regarding the full life-cycle of Orenco projects.

He holds a Bachelor of Biosystems Engineering degree from Auburn University and is a past member of the Planning Commission and the Environmental Advisory Committee for the City of Daphne, Alabama.

Ed Stearns, 541-802-6562, estearns@orencosystems.com

Ed is a Systems Engineer, providing assistance, customer service, and support to commercial wastewater engineers and system designers in the northwestern United States.

He holds a Bachelor of Science degree in biological engineering from Oregon State University.

Sarah Lotfikatouli, 541-529-0576, slotfikatouli@orencosystems.com

Sarah is a Sales Engineer on Orenco's utility operations support team. She troubleshoots and optimizes existing wastewater treatment processes, develops protocols, and evaluates operating procedures for Orenco's public utility customers.

Sarah holds a BSc in civil engineering from the University of Mazandaran, an MSc in environmental engineering from the University of Tehran, and a PhD in civil engineering from Stony Brook University.

Catherine Kirkland, 248-807-7859, ckirkland@orencosystems.com

Catherine is a Regional Sales Engineer, working with distributors, engineers, regulators, and end users in the central United States and serving as their primary contact regarding the full life-cycle of Orenco projects.

She holds a Bachelor of Science degree in environmental engineering from Michigan State University.

Orenco Controls

Bill Cagle, 541-784-6421, bcagle@orencosystems.com

Bill is the Business Development Director for Orenco Systems. In this role, he's instrumental in leading key growth initiatives and securing strategic alliances. He has more than 30 years of experience in the water and wastewater industries, working in both the public and private sectors.

Bill is a frequent presenter on numerous topics, including the use of advanced controls for monitoring the performance of decentralized systems. He holds a degree in biology from California State University in Sacramento.

Jerry Snyder, 541-580-5781, jsnyder@orencosystems.com

Jerry is the Sales Manager for Orenco Controls, a division of Orenco Systems. He oversees the sales, marketing, and account management of OEM accounts. Orenco Controls brings in a substantial amount of Orenco's total revenue, and many controls products are built for OEM clients.

Jerry has been working in the industrial controls business since 1992. He attended Orange Coast College and Vanguard University School of Business.

Damian Browne, 331-385-8369, dbrowne@orencosystems.com

Damian is a Regional Sales Manager for Orenco Controls, providing customer account support for the design and sale of controls products. Before joining Orenco, he was a Controls Application Engineer for Grundfos Water Utility, supporting wastewater and pressure-boosting control systems.

Damian holds a Bachelor of Science degree in computer engineering from Florida International University.

Orenco Composites

Eric Ball, P.E., 541-580-2350, eball@orencosystems.com

Eric is an owner and member of the Board of Directors of Orenco Systems. He also serves as President of Orenco Composites, a division of Orenco Systems. Eric has been involved in the development of most of Orenco's products and related patents. He has a special interest in composites manufacturing and has developed many innovative closed-molding methods and products.

An author of numerous technical papers, Eric's also been a frequent speaker at both wastewater and composites conferences. He holds a bachelor's degree in mechanical engineering from Oregon State University.

Darren Simmie, 541-784-6423, dsimmie@orencosystems.com

Darren is the Sales Manager for Orenco Composites. He's responsible for strategic planning and market development for Orenco's newest composites products, including buildings and rectangular tanks. For each product, he handles commercialization, financial assessment, sales strategy, and distribution.

Darren has more than 25 years of experience in sales and product management in the water and wastewater industry. He holds associate's degrees in both electronics and business administration.

Pete Ohlsen, 541-521-7464, pohlsen@orencosystems.com

Pete is a Sales Representative, supplying quotes for customer specifications, facilitating purchase orders and contracts, managing projects, and handling quality assurance reporting. Before joining Orenco in 2019, he gained valuable experience working for Pacific Corrugated Pipe Company and Contech Engineered Solutions.

Pete holds a bachelor's degree in business administration from the University of Oregon.

International

Brian Cohen, 952-201-5010, bcohen@orencosystems.com

Brian is the International Sales Manager for Orenco Water. He has more than 20 years of experience working in the water industry, as well as a passion for international business. He has successfully developed several global markets, with an especially strong track record in Asia and Latin America.

Before joining Orenco, Brian spent over 15 years at Aeration Industries in a variety of key executive and management positions. He holds a bachelor's degree in East Asian studies from Harvard University.

Marketing and Communications

Angela Bounds, 541-817-3492, abounds@orenco.com

Angela is an owner and member of the Board of Directors of Orenco Systems. Along with supervising Orenco's human resources and information technology departments, she serves as the Marketing and Communications Director. In this role, she's responsible for strategic marketing, corporate branding, websites, training, events and tradeshow, marketing and technical documentation, publicity, and advertising.

Literally growing up at Orenco, Angela is exceptionally familiar with the company, its products, and its history. She holds a bachelor's degree in business management from Northwest Christian College.